



## Supply Chain Management Services

Supply Chain Management (SCM) involves the design, planning, execution, control, and monitoring of supply chain activities. Inefficiencies in your supply chain can increase your operating costs by up to 15%.

At Corbus, we provide supply chain solutions that encompass the end-to-end process:

- Source to Contract
- Procure to Pay
- Spend Management
- Sourcing & Procurement

Our Supply Chain Management solution is a structured process that aligns sourcing with your business goals. Results are measurable in cost savings, increased efficiency, and compliance. Our methodology actively engages client stakeholders, and addresses challenges which directly align with Corbus' capabilities:

- **Supplier Outreach and Setup:** Our tested Supplier Onboarding Process provides guidance and clean entry into the client Enterprise Resource Planning (ERP) system
- **Contract Assignment:** We drive the re-alignment and administration of existing vendor contracts, developing and executing negotiation strategies for any required new contracts
- **Data Cleansing and Classification:** We work with you to develop and deploy the right taxonomy for your business needs
- **Spend Analytics:** We deploy our best-in-class analytics engine to support our analytics process and empower our client
- **Opportunity Assessment:** Our proprietary SMART (Spend Management Assessment and Roadmap Tool) methodology identifies the most promising categories and savings strategies. SMART includes stakeholder surveys, business process assessment and re-engineering, key initiative identification and implementation
- **Supply Chain Consulting:** Includes supply chain diagnostics, procurement strategy, low-cost country sourcing, supplier capability assessment, supply risk management, price trends & forecasts and project specific research

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### Benefits

By utilizing our Supply Chain Management Services, our clients have optimized their supply chains averaging:

- ✓ Up to 40% increase in on time delivery
- ✓ Up to 60% decrease in vendor base
- ✓ Up to 70% reduction in period of supply
- ✓ 3% to 6% annual cost deflation
- ✓ Up to 20% reduction in cycle time
- ✓ 15 to 20% increase in operational efficiencies

### Differentiators

How does Corbus differentiate our Spend Management Services from traditional consulting firms?

- ✓ A proven model, currently managing over \$15B in spend annually
- ✓ Strong relationships with a global network of suppliers
- ✓ Innovative technology and data analytics solutions – SMART
- ✓ Global footprint in operations with strong presence in the growth markets of Asia, the Middle East, and Central America



Our clients rely on Corbus to provide the following Supply Chain services:

- Supply Chain Strategy
- Forecasting and Planning
- Network Optimization
- Tail-end Spend Management
- Commodity Research Desk
- Supplier Setup / Onboarding
- Inventory Management
- Order Management
- Procurement Management
- Logistics Management

The Supply Chain Management team is an ISO-certified practice that applies Six Sigma driven processes. We utilize our multi-shore delivery model to manage over \$15B in spend, on behalf of our clients, across multiple industries.

