



Secondary Packaging – DFC Corrugated Rolls

Background

For outbound logistics, DFC corrugated rolls are used at the base and sides of trucks to prevent direct contact between boxes and the body of truck.

Objective

Explore alternate supplier for price benchmarking and to create competition.

Challenges

- Only one supplier was being used; there were some quality issues.
- Price benchmarking was not done.

Methodology and Tools

- The rolls are used to protect finished goods transported by truck to various depots across the country.
- Plant visits were conducted by Corbus to three (“3”) potential new suppliers.
- Two of the suppliers were shortlisted based on physical plant visits and capability to deliver the product.
- Both the suppliers submitted the DFC rolls for road testing and approval.
- One (“1”) of the suppliers was approved.
- Partial business was offered.

Results and Benefits

- ✓ Developing an alternate supplier, creates a positive competition and challenges the existing supplier to work harder to keep the business.
- ✓ Partial business was offered to the supplier resulting in a cost saving of > 12%.
- ✓ Recommendation was approved by F&A.